



# LAWA Wayfinding Enhancement Program Bid Advertisement & Pre-Proposal Meeting



**Purpose:** This is a bid advertisement & pre-bid conference notification from Webcor Builders (“General Contractor”) to solicit proposals from qualified Subcontractors (“Subcontractor”) to perform trade work on the Wayfinding Enhancement Program.

**Project Summary:** This project will be comprehensive delivery of LAWA’s wayfinding standards throughout the entire LAX Campus.

**Pre-bid Conference and Prequalification:** A pre-bid conference will be held virtually to answer questions from subcontractors interested in bidding scopes below. We encourage all interested firms to register providing company name and contact information below to confirm interest in attending and also begin the prequalification process.

**REGISTER NOW** → <https://app.smartsheet.com/b/form/27216ce9d6da406ab0ff1f68851a8f09>

\*Registration is open to all. You will receive Zoom link and calendar invitation to the pre-bid conference once registered.

**Date of Pre-bid Conference: 04/16/2026 at 2:00 P.M.**

**Solicited Scopes of Work:** Work packages currently available for bidding are listed below. Bidders may bid on one, two, or multiple work packages.

- Demolition – South Terminals 4, 6, 7, 8, and Regional
- Painting – South Terminals 4, 6, 7, 8, and Regional

**LAWA XBE Business Enterprise Participation Requirements:** Los Angeles World Airport (LAWA) LAX Wayfinding Project has established project-wide Business Enterprise (BE) XBE requirements. The project’s total participation requirements are listed below by certification type. Each trade package may have specific XBE requirements higher than the listed project-wide requirements shown below. Contractors/subcontractors are required to meet the scope-specific XBE requirements to be deemed responsive.

Project-Wide XBE Commitments:

XBE Certification Types	Project-Wide Participation Requirements
SBE (Small Business)	25%
LBE (Local Business)	10%
LSBE (Local Small Business)	7%
DVBE (Disabled Veteran Business)	2%

**Definitions:**

1. Small Business Enterprise (SBE) – an independently owned and operated business that meets the criteria set forth by the Small Business Administration 8(a) Business Development Program or the State of California Small Business (SB) Program 2, whichever is larger. The SBA size standards may be found at: <https://www.sba.gov/document/support-table-size-standards>
2. Local Business Enterprise (LBE) – is a business with a workspace within LA County in compliance with all applicable laws relating to licensing and is not delinquent on any Los Angeles City or Los Angeles County taxes and can demonstrate:
  - a. at least 50 of its full-time employees perform work within the boundaries of the County at least 60 percent of their total hours worked on annual basis; or
  - b. at least half of its full-time employees work within the boundaries of the County at a minimum of 60 percent of their total regular hours worked on annual basis; or
  - c. it is headquartered in the County of Los Angeles. Headquartered means that the business physically conducts and manages all of its operations from a location in the County.



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\*Note: A Joint Venture must be a legally established entity and be certified as an LBE in order to receive LBE credit. LBE certification by one or more of the joint venture partners will not be considered sufficient to qualify as an LBE

3. Local Small Business Enterprise (LSBE) is a firm that is certified as an LBE by the City of Los Angeles AND verified as SBE-Proprietary.
4. Disable Veteran Business Enterprise (DVBE) – a company that is owned (at least 51%) and controlled by a Veteran with a Service-Connected Disability rating of at least 10% from the Department of Veterans Affairs.
5. Recognized XBE Certifying agency information can be found here:  
[https://bca.lacity.gov/Uploads/cca/City%20of%20LA%20Inter-Agency%20Certification%20Recognition%20Chart\\_%20August%202023.docx\\_.pdf](https://bca.lacity.gov/Uploads/cca/City%20of%20LA%20Inter-Agency%20Certification%20Recognition%20Chart_%20August%202023.docx_.pdf)

**Bid Advertisement Start Date: 04/15/2026**

**Bid Advertisement End Date: 05/13/2026**

**Project Contact:**

- Rosa Arevalo – [rarevalo@webcor.com](mailto:rarevalo@webcor.com)

**Bidding Instructions: e.g.** – This is NOT a full RFP but is an outreach effort to develop an interest list from LBE subcontractors to be included in the Full RFP/Invitation to Bid for the formal bid effort. Please reach out at [rarevalo@webcor.com](mailto:rarevalo@webcor.com) with any general questions about working with Webcor. All bidders shall be prequalified with Webcor prior to submitting formal bids. If you are unsure about your current prequal status with Webcor or would like to start the prequalification process now, please check your status at <https://www.webcor.com/prequalification> or reach out to [prequal@webcor.com](mailto:prequal@webcor.com)