



Pacific Asian Consortium in Employment



LA CITY COUNCIL | DISTRICT 13

**HUGO**  
COMMUNITY POWER

WEBINAR

# FROM SIDELINES TO SUPPLIER

## Procurement Opportunities in LA's Sports & Entertainment Industry

SCAN ME



Register Here  
[tinyurl.com/msr5s2cw](https://tinyurl.com/msr5s2cw)



Click photo for link



Cristina Espiritu  
Procurement Manager  
PACE

**APRIL 9, 2026 (THU) 11:00 AM (60 MIN) PDT**

This workshop provides a practical overview of the **procurement process and highlights contracting opportunities** connected to Los Angeles' sports and entertainment industry. Participants will learn how small businesses can access and compete for various types of contracts & understand

- **Procurement Requirements**
- **Registration Processes**
- **Strategies to Qualified Vendors**



visit our website:  
[www.pacelabdc.org](http://www.pacelabdc.org)



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Brought to you in partnership with the City of Los Angeles Economic and Workforce Development Department (EWDD), BusinessSource Center in Hollywood Region (operated by PACE Business Development Center), and in collaboration with LA City Council District 13, Councilmember Hugo Soto-Martinez's Office.



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City Of Los Angeles  
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Hollywood Region

\*Auxiliary Aids and Services are available upon request to individuals with disabilities.